

Appendix A:

Course Comparison Grids*

Massasoit General Business	Massasoit Credits	NECB Course	NECB Transfer Credits
English Composition I: ENGL101	3	English Composition 1: ENG101	3
Financial Accounting 1: ACCT105	4	Accounting 1: ACC201	3
Math Elective: MATH121 or higher	3	College Algebra: MAT205	3
Intro to Business: BUSN110	3	Principles of Management: MGM201	3
Business Law 1: BUSN201	3	Business Law: MGM255	3
English Composition II: ENGL102	3	English Composition 2: ENG201	3
Financial Accounting II or Managerial Accounting: ACCT106 or ACCT107	4	Accounting 2: ACC202 or Managerial Cost Accounting: ACC205	3
Organizational Behavior: BUSN301	3	Organizational Behavior: MGM305	3
Computerized Business Applications: ACCT302	3	Business Elective: See attached curricula	3
Principles of Marketing: BUSN120	3	Principles of Marketing: MKT210	3
Managerial Communications: BUSN113	3	Business Writing and Communication: COM201 or Speech Communication: COM205	3
Principles of Economics: ECON201	3	Economics and Society: ECO101	3
Science Elective	3/4	Science Elective	3
Business Electives (3)	9	Business Electives: See attached curricula	9
Liberal Arts Electives (2)	6	Credits awarded subject to evaluation	6
General Electives (2)	6	Gen. Ed. Elective: See attached curricula	6
Total Massasoit CC Credits	62/63	Total NECB Transfer Credits	60

Massasoit Business Admin. Transfer	Massasoit Credits	NECB Course	NECB Transfer Credits
English Composition 1: ENGL101	3	English Composition 1: ENG101	3
Principles of Financial Accounting 1: ACCT105	4	Accounting 1: ACC201	3
Mathematics Elective: MAT203 or higher	3	College Algebra: MAT205	3
Principles of Management: BUSN112	3	Principles of Management: MGM201	3
Humanities Elective	3	Humanities Elective: see attached curricula	3
English Composition 2: ENGL102	3	English Composition 2: ENG201	3
Principles of Financial Accounting 2: ACCT106	4	Accounting 2: ACC202	3
Lab Science Elective	4	Lab Science Elective	4
Business Law 1	3	Business Law: MGM255	3
Computerized Business Applications: ACCT302	3	Business Elective: See attached curricula	3
Principles of Economics 1: ECON201	3	Macroeconomics: ECO201	3
Science Elective	3/4	Science Elective	3
Principles of Managerial Accounting: ACCT107	4	Managerial Cost Accounting: ACC205	3
Humanities Elective	3	Humanities Elective: see attached curricula	3
Social Science Elective	3	Social Science Elective: see attached curricula	3
Principles of Economics 2: ECON202	3	Microeconomics: ECO202	3
Principles of Marketing: BUSN120	3	Principles of Marketing: MKT210	3
Introduction to Statistics: MATH131	3	Statistics: MAT305	3
Humanities Elective	3	Humanities Elective: see attached curricula	3
Humanities or Social Science Elective	3	Hum/Soc. Sci. Elective: see attached curricula	3
Total Massasoit CC Credits	64/65	Total NECB Transfer Credits	61

*Please refer to most recent course catalog(s) for the most up-to-date course numbers and names

Appendix B:

BSBA Curricula*

Bachelor of Science in Business Administration - 121 Credits / 40 Total Courses		
General Education Requirements – 16 Courses*		49 Credits
Humanities Requirements – 6 Courses		18 Credits
ART 301	Art History & Appreciation	3
ENG 101	English Composition I (Prerequisite: ENG099 or Pass Placement Exam)	3
ENG 201	English Composition II (Prerequisite: English Composition I)	3
ENG 205	American Literature	3
HIS 201	US History Since 1900	3
PHI 101	Critical Thinking	3
Math, Natural & Physical Science Requirements – 5 Courses		16 Credits
MAT 103	Business Mathematics (Prerequisite: MAT099 or Pass Placement Exam)	3
MAT 205	College Algebra (Strongly Recommended: MAT 103)	3
MAT 305	Statistics	3
SCI 101	Environmental Science & Lab	4
SCI 201	Anatomy & Physiology	3
Social Science Requirements – 5 Courses		15 Credits
COM 201	Business Writing & Communication	3
COM 205	Speech Communication	3
ECO 101	Economics and Society	3
*INF 101 or INF 102A and INF 102B	Information Literacy for College Success (Required as first course at NECB)	3
PSY 101	Introduction to Psychology	3
General Education Electives – Choose 2 Courses		6 Credits
ENG 401	English Literature	3
FLS 101	Financial Literacy	3
MAT 310	Calculus for Financial Managers	3
PHI 301	Logic for Managers	3
POL 101	Introduction to Political Science	3
SOC 101	Introduction to Sociology	3
General Education Total Credits		55 Credits

Business Administration Core Course Requirements – 18 Courses		54 Credits
ACC 201	Accounting I (Prerequisite: Business Mathematics)	3
ACC 203	Financial Statements for Managers (Prerequisite: ACC 101)	3
COM 301	Interpersonal and Organizational Communication	3
ECO 201	Macroeconomics	3
ECO 202	Microeconomics	3
FIN 201	Principles of Financial Services	3
FIN 305	Corporate Finance	3
MGM 201	Principles of Management	3
MGM 225	Human Resources	3
MGM 250	Business Ethics	3
MGM 255	Business Law	3
MGM 301	Research Methods	3
MGM 305	Organizational Behavior	3
MGM 401	Operations Management	3
MGM 410	Strategic Planning & Decision Making	3
MGM 415	International Business Management	3
MIS 205	Management Information Systems	3
MKT 210	Marketing	3
Elective Courses – Choose 3 courses		9 credits
ACC 205	Managerial/Cost Accounting	3
MGM 210	Quality Customer Service	3
MGM 215	Leadership and Management	3
MGM 320	Recruitment Selection and Orientation	3
MKT 215	Customer Relationship Marketing	3
FIN XXX	One or more courses from the Finance Concentration	3
MKT XXX	One or more courses from the Marketing Concentration	3
MGM XXX	One or more courses from the Management Concentration	3
B.S.B.A. Required – 1 Course		3 Credits
Capstone		
MGM 450	B.S.B.A. Senior Capstone	3
Total Business		66 Credits
Total B.S.B.A. Program		121 Credits

*Please refer to most recent course catalog for the most up-to-date course numbers and names